

SERVICE PROVISION

Partnerships require shared vision and a shared way of working. The first step in establishing a partnership is to understand what it will provide.

The table below outlines the services the Committee suggests that the partnership needs to provide to effectively manage the gymnasium; the services it would like the partnership to provide for BNU; and the services the club will continue to deliver itself.

Please let you know if you agree or disagree with this? What do you think a partnership should provide? Send your feedback to bnu@paradise.net.nz before 30 June 2009.

For more information on how partnerships work please see: Burley, P. (2008). *SPARC Sport Partnership Project: A review of eight high profile sport club partnerships*. Retrieved May 31, 2009, from <http://www.sportguidance.co.nz/pdfs/SPARC-Sport-Partnership-Project.pdf>

Strategic goals	Activities and services the Partnership will provide...		Activities and services that BNU will continue to provide for itself
	for the gymnasium	for BNU	
<i>Financially Sustainable</i>	Financial management of Centre/gym	Financial Management of the Club e.g. prepare annual accounts, funding applications.	Sponsorship Set and manage private budget for activities not provided by Partnership.
<i>Well-managed</i>	Day-to-day Centre operation Website Newsletter Marketing Feedback / Customer satisfaction surveys	Day-to-day Club operation e.g. invoices, player registrations Website updates Newsletter Feedback / Member satisfaction surveys Volunteer management	Committee business and non-essential communications tasks.
<i>Strong sports organisation</i>	Sports development programmes and initiatives.	Sports development programme and initiatives e.g. coaching development and support programmes.	Links to players, coaches, volunteers etc. Prioritise areas for development Provide specialist information to enable project/ strategy development.
<i>Strategically effective</i>	Business and strategic planning for Centre e.g. service alignments, resource sharing, collaboration.	Business and strategic planning for Club. Football and club development projects and initiatives e.g. volunteer management, artificial turf development.	Determination of club priorities; strategic/ business planning. Member of sports organisations. Contributes to strategic/ business direction of Partnership